

FASICO

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# About Fasico Pte. Ltd.

- **We are:**

Established in 2004 as a fully independent Consulting company, being in position to support European companies in South East Asia with a high degree of efficiency, flexibility and professionalism to reach mutually defined targets successfully.

- **We conduct our business:**

- In accordance with our clients requirements and needs
- Socially responsible and through mutual respect
- To high professional standards
- With integrity, honesty and loyalty
- To high ethical and legal standards

- **Focus areas:**

- Project management for start-up's in South East Asia
- Market penetration and development
- Acquisitions and integrations advisory
- Turn-around and repositioning
- Management coaching (cultures and mentalities)
- Divestments
- Product sourcing and production outsourcing

# Fasico Pte. Ltd. Singapore

**Fasico: Your project manager in South East Asia**  
**→ we make it happen for you**

## Assessment • Strategy • Planning • Implementation • Management

Market Research	Legal Environment	Finance & Tax	HR & Recruitment	Location & fit-out	Logistics
<ul style="list-style-type: none"><li>• <b>Business Development</b><ul style="list-style-type: none"><li>- agent and distributor identification and assessment</li><li>- client and competitor research</li><li>- sales and distribution solutions</li><li>- partnership agreements</li></ul></li><li>• <b>Sourcing and Outsourcing</b><ul style="list-style-type: none"><li>- supplier identification and assessment</li><li>- partnership agreements</li></ul></li></ul>	<ul style="list-style-type: none"><li>• <b>Incorporation</b><ul style="list-style-type: none"><li>- proposal of suitable company structures</li><li>- legal incorporation</li><li>- statutory boards and company secretary</li><li>- opening of bank accounts</li><li>- tax incentives, grants and other benefits</li><li>- transfer pricing or cost+ agreements</li><li>- GST resp. VAT registration</li><li>- business licences and insurance registration</li><li>- product registration</li><li>- arrangements with ISO an other certifications bodies</li><li>- permits and approvals</li><li>- intercompany and other agreements</li></ul></li></ul>	<ul style="list-style-type: none"><li>• <b>Elaboration of business plan</b></li><li>• <b>Administrative and financial set-up</b><ul style="list-style-type: none"><li>- accounting</li><li>- internal processes and guidelines</li><li>- reporting structure</li><li>- duties and responsibilities</li><li>- costing and invoicing</li><li>- payroll services</li><li>- payment services</li><li>- auditing</li><li>- tax services</li><li>- temporary operational management</li></ul></li><li>• <b>Temporary operational management</b></li></ul>	<ul style="list-style-type: none"><li>• <b>Recruitment</b><ul style="list-style-type: none"><li>- elaboration of position description and profiles</li><li>- search of candidates</li><li>- interviews and assessments</li><li>- selections together with the client</li></ul></li><li>• <b>HR management and administration</b><ul style="list-style-type: none"><li>- employment agreements</li><li>- expense regulations</li><li>- Code of Conduct</li><li>- Health insurances</li><li>- Benefits &amp; social welfare</li><li>- training planning</li><li>- design HR manuals</li><li>- coaching</li></ul></li></ul>	<ul style="list-style-type: none"><li>▪ <b>Location</b><ul style="list-style-type: none"><li>- define requirements (space, access, preferred location)</li><li>- search &amp; evaluation</li><li>- proposal to client</li><li>- review of contractual &amp; approval issues</li><li>- decision making and finalize agreements</li></ul></li><li>▪ <b>Office fit-out</b><ul style="list-style-type: none"><li>- define requirements incl. furniture and IT</li><li>- design material flow</li><li>- design office layout</li><li>- appoint consultants</li><li>- tendering process</li><li>- obtain approvals and permissions</li><li>- evaluation of bids technical and commercial review</li><li>- award of contracts</li><li>- supervision &amp; acceptance</li></ul></li></ul>	<ul style="list-style-type: none"><li>• <b>Concept</b><ul style="list-style-type: none"><li>- analyse of the requirements</li><li>- design logistic concept</li></ul></li><li>• <b>Set-up logistics</b><ul style="list-style-type: none"><li>- search potential logistics partners</li><li>- tendering process</li><li>- arrange necessary licenses (import and export)</li><li>- arrange customs handling</li><li>- appoint partner and implement concept</li><li>- monitor and fine-tune</li></ul></li></ul>

**FASICO helps shaping your future in Asia**